

George Cheng – Business Development Director













The challenges of change











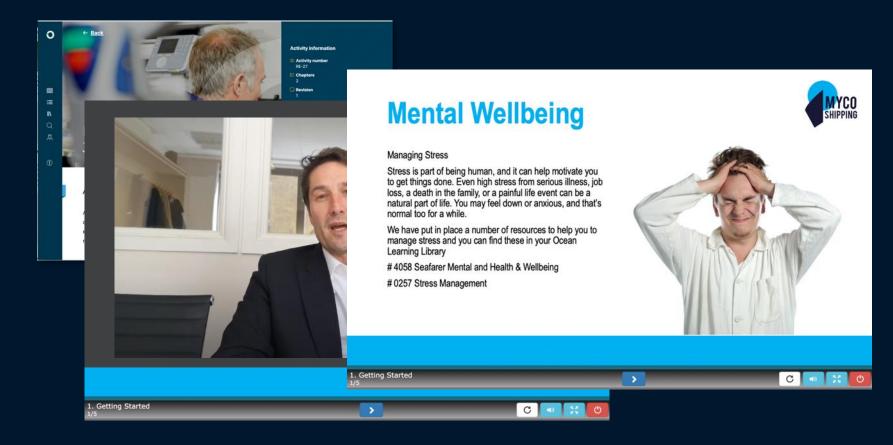
Finding the right people





Communicating your values





Training Requirement is behind actual need















18th Century

1964 Fully Cellular Container ship

Today Ultra-Large Container vessel

1978

1995

Amendment

Amendment

2010

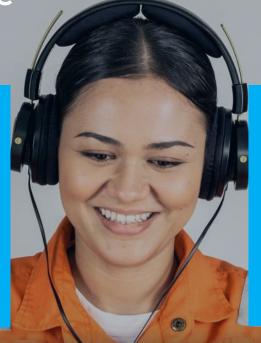
Investing in people





Qualifications

- Developing knowledge and acquiring new skills required by modern technologies
- Unlocking new roles and responsibilities





Competency Management

- Defined career pathways
- Facilitating mentoring
- Focussed on ability to perform, attitude and behaviour

"Competency Frameworks offer a structured approach to managing appraising and improving performance by reinforcing values and encouraging a common culture."

INTERTANKO/OCIMF Behavioural Competency Assessment and Verification for Vessel Operators

Saving Time





Automation

- + Remove unnecessary admin
- + Get back time lost to manual processes
- + Collating/verifying data data
- + Automated smart workflows ensure speed and accuracy



Learning Time

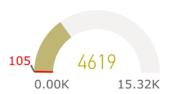
- + E-learing, virtual classroom, AI Remote Proctoring and cloud simulation allow training and assessment to be done remotely
- + Micro-learning & Adaptive Learning reduce seat time



Digital Delivery

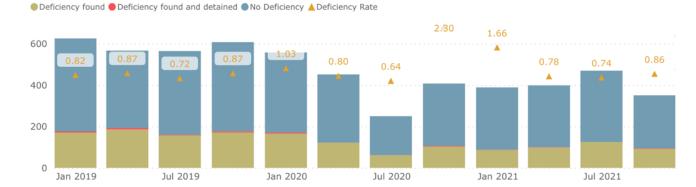
- + Ensuring up to the minute material and data gets to where it is needed 'just in time'
- Apps allow on the move interaction to ensure no time is lost



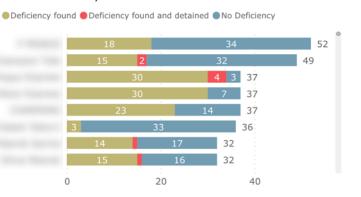


Detentions vs Inspections with Deficiencies vs Clean

Inspection Count (Y) and Deficiency Rate (Marker) by Visual Date



PSC Inspection Outcome by Vessel



Common Deficiencies

Description	Deficiency Count
Fire safety	1877
Life saving appliances	1414
Safety of Navigation	1351
Propulsion and auxiliary machinery	1066
Emergency Systems	770
Health protection, medical care, social security	716
Certificates and Documentation – Document	686
Total	12761

Proving it...



Compliance and beyond

- + Meeting regulatory standards
- + Meeting Industry standards
- + Meeting company own/charterer standards

You are what you report

Transparency and ability to demonstrate your commitment are a competitive differentiator



Proving your commitment to sustainability





A Just Transition



- + We are Project Partner to the Just Transition Taskforce
- + Ensuring a people-centred transition to a zero carbon-shipping industry
- + OTG focused on ensuring seafarers have the skills they need to work safely with future fuels and technology













Thank you...

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